

JOBS, EMPLOYMENT, INCOME

In the past you went around your area looking for people who needed things to be done. Of course in the past this was usually physical labor. Persons who apprenticed into or otherwise learned a skilled trade often set up their own business. Examples: Blacksmith, tinsmith, woodsmith, barrel maker, carpenter, miller, doctor. Early documents were hand written and hand copied.

As the years went by, workers were needed with more specialized knowledge such as tool and die, computer programmer, and many types of engineers. Offices had personal typists and secretaries who used a manual typewriter to make documents often using carbon paper to make copies.

The 1960s-90s gave us much office automation with computer programs like VisiCalc and Excel replacing hand made spreadsheets and secretaries replaced by word processors. Skilled trades and engineering based industries demanded greater specialization.

America had gone from 99% of the jobs being used to produce food to a just a few percent while other occupations replaced them. We went from an agricultural economy and workforce to an industrial workforce then into a skilled trades and office occupation workforce.

We became information based society but still heavily based on consumerism. The manufacturing of the goods moved from on shore to offshore particularly Japan and China.

By 2008 thousands people left the state of Michigan because jobs had been offshored.

Even recent college graduates were leaving because of the lack of jobs.

The government used taxpayer money to bail out the rich bankers who continued to stiff the workers. The economy became gradually more Internet dependent and jobs increasingly become knowledge based with increasing numbers of so called virtual jobs which translates to jobs done over the internet.

In 2023 Artificial Intelligence programming became the gorilla in the labor force room. Artificial Intelligence had successfully integrated in most areas involving data. AI became a useful helpful tool and assistant in numerous fields. Example AI programming reads MRI scans and can spot cancers too small for human doctors to even see. Watson a big IBM mainframe computer with AI programming is now the most knowledgeable doctors in the world able to advise human doctors on many things because it can read all of the medical studies, and can read the results of thousands of treatments and can find the best results and therefore give accurate advice on best suggested treatment. And it has proven to give better results than any human doctor. WOW! If you go to a big hospital you will now most likely be treated using AI guidance.

Automation specifically automated computer programs with some Artificial Intelligence programming has already replaced millions of human workers in jobs and will replace millions more soon. Granted I don't think my auto mechanic has anything to worry about yet.

That means that you need to learn knowledge for work that others will pay you for and will not be automated soon.

There are many tips and strategies for job seekers, but here are some of the most common ones:

- **Update your résumé** to highlight your transferable skills, achievements and relevant experience. [Use keywords that match the job description and customize your résumé for each position you apply for](#)¹.
- **Be present on social media** and use platforms like LinkedIn to connect with recruiters, hiring managers and other professionals in your field. [Make sure your profile is complete, professional and showcases your value proposition](#)².
- **Network with all levels** of people in your target industry, not just upper management. You never know who might have a lead or a referral for you. [Reach out to former colleagues, classmates, friends and family and let them know you are looking for a job](#)³.
- **Use subject lines that get attention** when emailing or messaging potential employers or contacts. [Avoid generic or spammy subject lines and instead use something catchy, personal or intriguing that will make them want to open your message](#).
- **Establish rapport early and often** with anyone you interact with during your job search. Whether it's a phone call, an email, an interview or a follow-up, try to be friendly, respectful and engaging. [Show interest in them and their company and express gratitude for their time and help](#)³.
- **Consider the new ways of networking, applying and interviewing** for a job as opportunities rather than barriers. With the pandemic, many job seekers have to adapt to virtual platforms and remote work environments. [Embrace these changes and use them to showcase your flexibility, creativity and resilience](#)².
- **Follow a five-week strategy** to fast-track your job search. [This involves updating your résumé, identifying your target positions and companies, creating a list of contacts, reaching out to them, applying for jobs, preparing for interviews and following up](#)⁴.
- **Use recruiting strategies** to find the best opportunities for you. [These include posting on job boards, using traditional or online recruiting agencies, creating an employee referral program, attending career fairs or networking events, using social media or blogs to attract attention and more](#)⁵.
- **Be vulnerable** and ask for advice from people who have been in your shoes or who have expertise in your field. Don't be afraid to admit that you don't know everything or that you need help. [People are usually willing to share their insights and experiences if you show genuine curiosity and appreciation](#)³.
- **Be persistent** and don't give up on your job search. It may take longer than you expect or hope, but if you keep applying, networking and improving your skills, you will eventually find a job that suits you. [Remember that every rejection is an opportunity to learn and grow](#)³.

There are many places to get knowledge for jobs and for job openings, depending on your industry, location and preferences. Here are some of the most popular ones:

- **Networking** with people who work in your field or who can connect you with potential employers. You can network online through social media platforms like LinkedIn or offline through attending events, conferences, workshops or career fairs. [Networking can help you learn about the latest trends, skills and opportunities in your industry and get referrals or recommendations](#)¹².
- **Job boards** that list available positions in various sectors and locations. You can use general job boards like Indeed, Monster, CareerBuilder or Google for Jobs or specialized ones that focus on specific fields, such as Dice for technology, Idealist for nonprofit or Glassdoor for company reviews. [Job boards can help you find jobs that match your qualifications, interests and goals and apply directly to them](#)¹²³.

- **Job search engines** that aggregate job listings from multiple sources and allow you to search by keywords, location, salary range and other criteria. [You can use job search engines like Indeed, SimplyHired, ZipRecruiter or LinkUp to find jobs that may not be advertised elsewhere and compare different options](#)¹².
- **Career websites** that provide information, advice and resources on various aspects of the job search process, such as resume writing, interviewing, salary negotiation and career development. [You can use career websites like CareerOneStop, The Muse, The Balance Careers or KnowledgeHut to learn new skills, get tips and guidance and access tools and courses that can help you land your dream job](#)⁴⁵.
- **Government websites** that offer job listings and information for federal, state and local government positions. You can use government websites like USAJOBS.gov, your state's job bank or your local American Job Center to find jobs in the public sector that suit your skills and interests³.
- **Company websites** that post job openings and information about their culture, values and benefits. You can use company websites to target specific employers that you want to work for and apply directly through their website. You can also follow them on social media or sign up for their newsletters to stay updated on their news and opportunities².

These are some of the best places to get knowledge for jobs and for job openings. However, you may also find other sources depending on your situation and preferences. For example, you may want to use alumni networks, professional associations, trade publications or blogs to find more information and opportunities in your field. The key is to be proactive, persistent and flexible in your job search and use multiple sources to maximize your chances of finding a job that's right for you. 😊

Learn more:

1. [investopedia.com](https://www.investopedia.com)
2. [indeed.com](https://www.indeed.com)
3. [usa.gov](https://www.usa.gov)
4. [indeed.com](https://www.indeed.com)
5. [knowledgehut.com](https://www.knowledgehut.com)

Making your resume stand out is crucial if you want to impress the hiring managers and land an interview. There are many ways to improve your resume and showcase your value as a candidate. Here are some of the most effective ones:

- **Make your resume visually appealing** by using a clear and professional layout, font and color scheme. Avoid clutter, typos and grammatical errors and use bullet points, headings and white space to organize your information. [You can also use a resume template or a resume builder to create a resume that looks attractive and easy to read](#)¹.
- **Personalize your resume to match the job requirements** by using keywords and phrases from the job description. Tailor your resume for each position you apply for and highlight your relevant skills, experience and achievements. [Show how you can meet the employer's needs and expectations and why you are a good fit for the role](#)¹².
- **Focus on achievements, not just duties and responsibilities** by using action verbs and quantifiable results. Instead of simply listing what you did in your previous jobs, show how you made a positive impact and added value to your employers. [Use numbers, percentages, awards or testimonials to back up your claims and demonstrate your accomplishments](#)¹³.
- **Quantify whenever possible** by using metrics and data to support your statements. For example, instead of saying "increased sales" or "improved customer satisfaction", say "increased sales by 15%" or "improved customer satisfaction by 20%". [This will make your resume more specific, credible and impressive](#)¹³.

- **Use the appropriate resume length** by keeping it concise and relevant. Depending on your level of experience and industry, your resume should be one or two pages long at most. Avoid including unnecessary or outdated information that may distract from your main qualifications and achievements. [Only include what is relevant to the job you are applying for¹³](#).
- **Focus only on relevant information** by omitting anything that may be irrelevant, redundant or negative. For example, you don't need to include your hobbies, references, GPA or personal details unless they are specifically requested or related to the job. [You also don't need to mention any gaps in employment, reasons for leaving previous jobs or salary expectations unless asked¹³](#).

These are some of the best ways to make your resume stand out and catch the attention of the hiring managers. If you need more help with writing your resume, you can check out some resume examples or use a resume writing service to get professional assistance. Good luck with your job search! 😊

Oh by the way my AI assistant helped me with the above.

I will add talk with lots of people, look on Craigs List and in the local papers and NETWORK, NETWORK, NETWORK AND SEARCH THE INTERNET DAILY.